



Leadership: Great Leaders, Great Teams, Great Results for the Public Sector

Program Timeline	Core Competencies	Participants will be able to:
Day 1: Morning	Foundation	<ul style="list-style-type: none"> • Learn what the 4 Imperatives of great leadership are • Relate to others as “whole people”
Day 1: Afternoon	Imperative 1: Inspire Trust	<ul style="list-style-type: none"> • Model honesty and integrity • Demonstrate character and competence • Inspire and build trust • Demonstrate values and ethics • Earn respect of others
Day 2: Morning	Imperative 2: Clarify Purpose	<ul style="list-style-type: none"> • Think strategically • Know the business • Serve and focus on the customer • Communicate vision and strategy • Communicate change • Create consensus • Motivate others • Generate resources
Day 2: Afternoon	Imperative 3: Align Systems	<ul style="list-style-type: none"> • Deliver results • Take responsibility for results • Execute with excellence • Measure performance • Setting team goals • Establish plans for the team • Create high-performance culture • Attract and retain talent • Reward and motivate people • Accountability • Improving work processes • Align organizational systems • Systems thinking • Continuous improvement • Serve the customer • Focus on the customer
Day 3: Morning	Imperative 4: Unleash Talent	<ul style="list-style-type: none"> • Get motivated • Engage employees • Manage performance • Promote development • Communicate effectively • Coaching employees • People development
Day 3: Afternoon	Action Planning	<ul style="list-style-type: none"> • Get in the Leadership Mind-Set • Become a Trim Tab