<table>
<thead>
<tr>
<th>Core Competencies</th>
<th>Participants will be able to:</th>
</tr>
</thead>
</table>
| **Foundation**    | • Use the “whole-person paradigm” to tap into others’ full creative potential.  
|                   | • Define the 4 Imperatives of Great Leaders |
| **Inspire Trust** | • Model honesty and integrity  
|                   | • Demonstrate character and competence  
|                   | • Create an action plan to improve trust  
|                   | • Understand the 13 behaviors of high-trust leaders  
|                   | • Increase influence with peers and direct reports  
|                   | • Earn respect of others |
| **Clarify Purpose** | • Think strategically  
|               | • Balance rigorous personal thought and analysis against team feedback and involvement  
|               | • Understand the “job-to-be-done” (for the employee, for the team, for the company)  
|               | • Improve business acumen and apply it to everyday work |
| **Align Systems**  | • Understand that success is in the systems  
|                   | • Influence a key system of talent—attracting, developing, positioning, and rewarding people  
|                   | • Adopt a key system of individual execution—getting the right things done  
|                   | • Identify “Wildly Important Goals”  
|                   | • Create lead measures that affect the goal  
|                   | • Build a compelling scoreboard to measure progress  
|                   | • Implement a cadence of accountability for results to peers and managers |
| **Unleash Talent** | • Affirm worth and potential in others  
|                   | • Help others find their “voice”  
|                   | • Discover unmet needs on your team  
|                   | • Create value in your current role  
|                   | • Surface your unique talents and abilities  
|                   | • Define a personal contribution that is aligned with the team’s purpose  
|                   | • Manage performance  
|                   | • Help others succeed by “clearing the path.” |