



Senior Consultant

Kelly Smith

Calgary, Alberta

Kelly Smith is one of Franklin Covey's most sought-after senior consultants. For 31 years with Franklin Covey, clients from around the globe have engaged Kelly to develop their leaders and to achieve significant business results through the execution of strategy. A recent client attributed \$42M in annual cost savings where Kelly implemented Franklin Covey's, The 4 Disciplines of Execution. Another recent client achieved their highest customer satisfaction score through Kelly's consulting support.

Kelly worked in the Canadian energy industry for nine years. Kelly was the managing partner in a FranklinCovey affiliated consulting firm for four years. In 1997 Kelly became the first leader of the Western Canadian team for the newly merged FranklinCovey Canada. He currently serves as a senior consultant working directly with clients to deliver outstanding results.

An avid outdoorsman, Kelly has spent hundreds of days in the Canadian Rockies, hiking, skiing, camping, mountain biking, spelunking, and tree climbing (grizzly avoidance strategy). He now runs a "ski school" for his grandkids.

Education

- B.Sc. Geology – Brigham Young University

What learners say about Kelly...

"Kelly was truly amazing. He really does practice what he preaches. He is calm and not judgmental, and he made us all feel very comfortable to collaborate. Loved having him as the presenter and highly recommend him."

"Kelly was the best part. His energy is infectious."

"Kelly did a great job at including every participant in the whole workshop and providing really good insight. He also was great at keeping us engaged and interested in what we were learning."

Highlights

Facilitator of FranklinCovey's Executive Leadership Week for 10 years

Consistent winner of FranklinCovey's annual achievement awards- President's Choice & Chairman's Club

Implemented 4DX with a major Canadian energy company to become the lowest cost producer and most reliable

Led the 4DX implementation producing unprecedented results in child welfare for one of the largest cities in the US

Former ski instructor and freestyle skiing competitor