



Senior Consultant

Nick Harrison-Mendez

Los Angeles, California

Nick Harrison is a senior business performance consultant. He draws on 25 years of selling, negotiating, and management experience in both U.S. and international markets to help business professionals raise the bar of their performance.

Nick comes over as an energetic peer business leader. He has worked with thousands of individuals and teams across the globe and leverages expertise in Sales, Trust, and Leadership content to motivate teams to adopt new approaches.

Nick leverages his own business development and management experience to help business leaders and teams advance strategic and tactical initiatives. His roster of clients includes top tier organizations in multiple industries: Professional Services, IT Services, Banking/Finance, Healthcare, Consumer Packaged Goods, Manufacturing and Hospitality.

Nick's international and multicultural business experience provides a unique perspective. With senior executive experience at two large multinational companies in various countries, Nick excelled in complex business environments of differing objectives, opinions, cultures, and agendas. As a global senior consultant he now enjoys sharing his experience with commercial and government organizations.

Nick is inherently international with his personal US, Europe, Latin America heritage. He is native bilingual (English/Spanish). He currently lives in Los Angeles with his theater- director wife and three (very loud and active) sons.

Education & Certifications

- B.A. (Honors) Latin American Studies – University of London, UK
- M.B.A. Columbia Business School – New York

What learners say about Nick...

"This is third time Nick has worked with us, and each time his credibility goes even higher."

"Nick has kept us engaged and focused on our business issues. He has clearly articulated and applied key concepts. Thanks Nick!"

Highlights

Business Executive experience

Focus on Business Outcomes

Advance Strategic and Tactical initiatives

International business background

Master presenter with focus on real-time application of skillsets
