Regional Practice Leader & Senior Consultant

Jeff Stott

Alpine, Utah



Highlights

Deep sales and organizational execution expertise

Focused on Business Impact

Passion for the outdoors.

Enjoys skiing, mountain biking, hiking, and boating with his family in the beautiful Rocky Mountains.

Learn more about Jeff's experience on LinkedIn - https://www.linkedin.com/in/jeff-stott-08598/

Jeff Stott has over 40 years of business experience and began his work with FranklinCovey over 20 years ago. He has a very practical and engaging style and an intense passion for helping his clients succeed.

Jeff has deep expertise in FranklinCovey's *Helping Clients Succeed* and *The 4 Disciplines of Execution* sales and organizational execution performance solutions. He has clients across a wide range of industries including IT services, technology, communications, financial systems, professional services, non-profit, hospitality, retail, distribution, manufacturing, and IT/aerospace/defense government contracting.

Jeff's previous experience includes growing retail, online, and distribution revenue for a networking technology company from $10 million to over $250 million in five years and launching sales for a GPS monitoring technology company. He also led the global sales and marketing introduction of worlds first "video banking" remote transaction processing solution leading to the firm's acquisition by NCR.

Jeff has been privileged to work with many leading organizations including Abbott, Avanade, BMC, CA, Dell, Fiserv, Forum Energy, FRHI/Accor, GE, Hitachi Consulting, Invensys, JDA, MDA, Mitsubishi Capital, NetApp, Northrop Grumman, Peraton, Schneider- Electric, UN Women, and Visa International.

Education & Certifications

- MBA, Marketing - Brigham Young University

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